

MARIA LUISA RATTO

PERSONAL DETAILS

- **Nationality:** Italian
- **Born:** 17th of July 1969 in Lecco (Italy)
- **Address:** Université Paris Dauphine
Place du Maréchal de Lattre de Tassigny
75775 Paris Cedex 16, France
- **Tel:** +33 (0)1 44 05 49 47
- **E-mail:** Maria_Luisa.Ratto@dauphine.fr

EDUCATION

- | | |
|-------------------|---|
| April 2002 | PhD in Economics , University of Hull (Supervisor: Simon Vicary)
<i>The role of costs in tax evasion: non-selfish attitudes or pecuniary motivations?</i> |
| June 1995 | MSc in Economics , Queen Mary and Westfield College (University of London). |
| July 1994 | Laurea in Economics , Catholic University of Milan (Italy), first class degree. |

PROFESSIONAL EXPERIENCE

- | | |
|-------------------------------|--|
| Sept. 2007... | Maître de Conférences (Lecturer)
<i>Université Paris-Dauphine, Stratégies et Dynamiques Financières (SDFi)</i> |
| Sept. 2008... | Research Associate,
<i>Centre d'études de l'emploi (CEE), Paris</i> |
| Jan. – Sept. 2007 | Research Fellow
<i>Policy Studies Institute, London</i> |
| Apr. – Dec. 2006 | Senior Officer
<i>KAI- Analysis, HM Revenue and Customs, London</i> |
| 2004 – 2006 | External Consultant (1 day per week)
<i>KAI- Analysis, HM Revenue and Customs, London</i> |
| Sept. 2000 – Apr. 2006 | Research Assistant (2000 – 2003) and Senior Research Officer (2003 – 2006)
<i>Centre for Market and Public Organisation (CMPO), University of Bristol.</i> |

▪ **JOURNAL ARTICLES**

1. “Smarter task assignment or greater effort: what makes a difference in team performance” (with Simon Burgess, Carol Propper, Stephanie von Hinke Kessler Scholder and Emma Tominey), forthcoming in *Economic Journal*.
2. “Too Few Cooks Spoil the Broth: Division of Labor and Directed Production” (with Wendelin Schnedler), *The B.E. Journal of Economic Analysis & Policy*, Vol. 8, Issue 1 (Topics), Article 27, 2008.
3. “Relative performance of two simple incentive mechanisms in a public good experiment” (with Juergen Bracht and Charles Figuères), *Journal of Public Economics*, Vol. 92, pp. 54-90, February 2008.
4. “The role of incentives in the Public Sector: Issues and Evidence” (with Simon Burgess), *Oxford Review of Economic Policy*, Vol.19 (2), pp. 285-300, Summer 2003.
5. “Using financial incentives to promote teamwork in health care” (with Simon Burgess and Carol Propper), *Journal of Health Services, Research & Policy*, Vol. 7(2), April 2002.

▪ **WORKING PAPERS**

1. “Task-specific effort costs and the trade-off between risk and efficiency.” *CMPO Working Paper 06/143*, March 2006.
2. “Tax compliance as a social norm and the deterrent effects of investigations” (with Richard Thomas and David Ulph), *CMPO Working Paper 05/127*, July 2005.
3. “Division of Labour and Directed Production” (with Wendelin Schnedler), *IZA Discussion Paper No. 1669*, July 2005.
4. “Incentives in the Public Sector: Evidence from a Government Agency” (with Simon Burgess, Carol Propper and Emma Tominey), *CMPO Working Paper 04/103*, March 2004.
5. “Optimal Audit Policy and Heterogeneous Agents” (with Thibaud Vergé), *CMPO Working Paper 02/054*, December 2002.
6. “Team-Based Incentives in the NHS: an Economic Analysis” (with Simon Burgess, Bronwyn Croxson, Ian Jewitt and Carol Propper), *CMPO Working Paper 01/037*, June 2001.

▪ **MISCELLANY**

1. “The effect of a rise in the tax rate on evasion when concealing income is a costly activity” (with Simon Vicary), mimeo.
2. “Tax Compliance: how social norms and the threat of audit influence taxpayers’ behaviour”, *Research in Public Policy, Bulletin of the Centre for Market and Public Organisation*, Issue 1, pp. 16-17, Autumn 2005.

3. “Tackling Tax Evasion: the role of ethics and the cost of cheating”, *Market and Public Organisation Bulletin*, Issue 7, pp. 12-16, June 2002.
4. “The use of team-based rewards to raise standards in the NHS”, *Market and Public Organisation Bulletin*, Issue 6, pp. 4-6, December 2001.

▪ **OFFICIAL REPORTS**

1. *Evidence on the effect of Pathways to Work on existing claimants.* (with Helen Bewley and Richard Dorsett), *Department for Work and Pension Research Report* No. 488, 2008.
2. *Testing for Preventive effects of Taxpayer Audit: Results from Random Audits of Self-Assessment (SA) Taxpayers in 2000. Report 1: Medium-Sized Businesses.* (with Norman Gemmell). Project Report for HM Revenue and Customs, November 2006.
3. *Testing for Preventive effects of Taxpayer Audit: Results from Random Audits of Self-Assessment (SA) Taxpayers in 2000. Report 2: Small-Sized Businesses and Individual Non-complex Taxpayers.* (with Norman Gemmell). Project Report for HM Revenue and Customs, November 2006.
4. *Self-assessed taxpayers: evidence on individuals’ characteristics and behaviour from a random sample of the population.* Project Report for HM Revenue and Customs, March 2006.
5. *Filing behaviour: to what extent do personal characteristics, opportunities and past behaviour matter?* Project Report for HM Revenue and Customs, March 2006.
6. *Evaluation of the Introduction of the Makinson Incentive Scheme in HM Customs and Excise* (with Simon Burgess, Carol Propper, Stephanie von Hinke Kessler Scholder and Emma Tominey), Interim Report for HM Customs and Excise, August 2005.
7. *Tax compliance as a social norm,* Project Report for HM Revenue and Customs, January 2005.
8. *Evaluation of the Introduction of the Makinson Incentive Scheme in Child Support Agency* (with Simon Burgess, Carol Propper and Emma Tominey), Interim Report for Child Support Agency, May 2004.
9. *Evaluation of the Introduction of the Makinson Incentive Scheme in Jobcentre Plus* (with Simon Burgess, Carol Propper and Emma Tominey), Interim Report for Jobcentre Plus, February 2003.

WORK IN PROGRESS

- “Repeated interactions, team size and cooperation”
- “The limits of focusing law enforcement effort” (with David Alary and Thibaud Vergé).
- “Cooperation and collective performance rewards” (with Emma Tominey and Thibaud Vergé).

ACADEMIC ACTIVITIES

▪ **GRANTS AND AWARDS**

- MSc Fellowship, from the Catholic University of Milan, 1994-1995.
- PhD Fellowship, from the University of Hull, 1997-2000.

▪ **TEACHING**

- Université Paris Dauphine, 2007-2008 and 2008-2009. Lectures in :
 - *Microéconomie* (L1 ~ first year),
 - *Theory of Choice under uncertainty* (L3 ~ third year),
 - *Théorie des Jeux et Théorie des Contracts* (M1 ~ Master)
- Department of Economics, University of Bristol: Lectures in *Public Economics* for MSc 2003-2004, 2004-2005 and 2005-2006.
- Department of Economics, University of Hull: Classes in *Microeconomics*, *Macroeconomics* and *Quantitative Methods* as Graduate Teaching Assistant 1997-1998, 1998-1999 and 1999-2000.

▪ **PRESENTATIONS AT MAJOR CONFERENCES**

- *Journées Louis-André Gérard-Varet*, 2009 (IDEP, Marseille)
- *Macroeconomic and Policy Implications of Underground Economy and Tax Evasion*, 2009 (Università Bocconi, Milano)
- Annual Conference of the *Royal Economic Society* 2005 (Nottingham).
- Annual Conference of the *European Association of Labour Economics* 2004 (Lisbon).
- *Public Economic Theory Conference* 2002 (Paris),
- *Public Economic Theory Conference* 2003 (Duke University),
- *Public Economic Theory Conference* 2004 (Beijing).
- *Public Economics Weekend* 2004 (Warwick).
- *Industrial and Health Economics* workshop 2003 (Barcelona).

- **SEMINARS:** City University (London), Catholic University of Milan, Université Paris I Panthéon-Sorbonne, Université du Maine (Les Mans), Paris-Jourdan-PSE (Groupe de Travail « Risques »), Centre d'études de l'emploi (CEE, Paris).

- **REFEREE FOR:** *Economica*, *Journal of Economic Surveys*, *Review of Economic Studies* and *Labour Economics*.

LANGUAGES

- Italian (mother tongue)
- English (fluent)
- French (fluent)
- German (basic)